

# The RAMP Effect

## Connecting Questions to Ask When Meeting with Other Industry Professionals

How did you get started?

What do you love most about your company culture or company history?

What are the biggest roadblocks you face in your business or team?

Whats the fastest way to get to six figures?

How many six figure earners does the company have? How many millionaires?

What business/training/development books have you used with your team that work?

Book Club? Guided? Assignments?

What coaches have you hired or training have you attended to develop yourself/team?

What do you do for contests and promotions to motivate your team?

Does the company do contest and promotions?

How many company sponsored learning opportunities do you have yearly?

What type of retreats or training do you do?

In Person or Online?

How do you teach social media?

Which platforms do you recommend?

Do you use scripts or branding?

Do you have a focus on contribution?

Where do you give back? Where does your company give back?

